

Highlighting pharmacy partners successfully delivering clinical care and improving patient adherence and hypertension with Medsense Health.



Started with Medsense: January 2026

Number of Locations: 3 Locations

Prior Clinical Experience:

Adherence packaging, immunizations, patient counseling services, specialty compounding, DME, and respiratory care.



Sarah Brown,
Clinical Pharmacist

“Implementing Medsense allowed us to expand beyond traditional dispensing, truly engage with our patients in a more meaningful way, and unlock a new source of revenue without adding additional staff.”

Keys to Success

- Dedicated internal clinical champion
- Integrates with existing workflow
- Emphasis on patient outcomes
- Leverage existing Medsense processes
- Launch RTM and RPM simultaneously

Key Outcomes

- Patients onboarded in weeks
- 35% improved adherence on average
- New and recurring revenue source unlocked for pharmacy
- 95% retention rate on average
- Foundation for additional clinical services

The Medsense Service Model



Patient Identification



Enrollment & Setup



Continuous Monitoring



Clinical Intervention



Billing & Reimbursement

Supporting Technology

- Connected medication monitoring using smart sensors and a cellular-enabled station.
- Smart cuff for blood pressure monitoring
- No Wi-Fi required. Simple for patients and seamless for pharmacy teams.

