

Highlighting pharmacy partners successfully delivering clinical care and improving patient adherence and hypertension with Medsense Health.



**Southern Pharmacy –
Jonesboro, AR**

Started with Medsense: May 2024

Number of Locations: 3 Locations

Prior Clinical Experience:

Community pharmacy services with a strong focus on personalized care, chronic condition support, medication management, and wellness services



Jessica Nash
Technician/Remote Patient
Monitoring Program Lead

“Our focus has always been personalized care. Medsense allows us to extend that care beyond the pharmacy and better support our patients between visits.”

Keys to Success

- Dedicated internal clinical champion
- Integrates with existing workflow
- Emphasis on patient outcomes
- Leverage existing Medsense processes
- Launch RTM and RPM simultaneously

Key Outcomes

- Patients onboarded in weeks
- 35% improved adherence on average
- New and recurring revenue source unlocked for pharmacy
- 95% retention rate on average
- Foundation for additional clinical services

The Medsense Service Model



Patient
Identification



Enrollment
& Setup



Continuous
Monitoring



Clinical
Intervention



Billing &
Reimbursement

Supporting Technology

- Connected medication monitoring using smart sensors and a cellular-enabled station.
- Smart cuff for blood pressure monitoring
- No Wi-Fi required. Simple for patients and seamless for pharmacy teams.

